



**United States  
Department of  
Agriculture**

**Farm  
Service  
Agency**

**Kansas City Commodity Office  
Post Office Box 419205  
Kansas City, Missouri 64141**

FAX NO. (816) 926-6381 or (816) 926-6767

DATE: 09/23/2009

**SOUP BARTER NO. 01**

The Commodity Credit Corporation (CCC) desires to barter CCC-owned Low Heat, Extra-Grade Nonfat Dry Milk (NDM) in 25-kg bags for 32 oz. Aseptically-Packaged, Ready-to-Serve soups, where milk or a milk-derivative is an ingredient.

CCC seeks offers for 327 trucks of 32 oz. Cream of Mushroom soup and 333 trucks of 32 oz. Tomato soup produced and packaged in accordance with Requirements Document MX1S, located at: [http://www.fsa.usda.gov/Internet/FSA\\_File/mx1s.pdf](http://www.fsa.usda.gov/Internet/FSA_File/mx1s.pdf)

Offers and any modifications or withdrawals of offers must be received in the Kansas City Commodity Office (KCCO) by 10:00 a.m., CDT, October, 6, 2009.

CCC will notify successful offeror with notice of acceptance by: 5:00 p.m., CDT, October, 8, 2009.

Public release of award information will be by 5:00 p.m. CDT, October, 9, 2009.

The quantity of NDM bartered for Soup will not exceed 20,000,000 lbs. A list of warehouse names and current locations of CCC-owned NDM available for barter is provided below.

Group Warehouse, Inc.  
3550 S. Willow Ave.  
Fresno, CA 93725

Tulare Industrial Center, Inc.  
446 W. Prosperity Ave.  
Tulare, CA 93274

Trans-Hold, Inc.  
Port of Stockton/Rough & Ready Island  
Bldg. 213 Luce Ave.  
Stockton, CA 95203

Haskins Produce, Inc.  
10210 Idaho Ave.  
Hanford, CA 93232

Van-G Trucking, Inc.  
8000 E. Manning Ave.  
Fowler, CA 93625

The offeror shall utilize the attached offer form to enter a single firm-fixed barter rate in pounds of NDM per 32 oz. carton of soup delivered FOB destination. A single firm-fixed exchange rate in pounds of NDM per 32 oz. carton of soup shall apply to each region. The destinations, regions and requested quantities of soup are listed in the attached offer form. In formulating the offer, the offeror should note that CCC-owned NDM will be received by the successful offeror instore, at storage locations specified.

Successful offerors will be required to deliver one (1) or more trucks, up to the total number of trucks awarded, to one (1) or more locations within a region. Deliveries may include two stops and a final delivery, except Hawaii which may include up to four stops. CCC will provide notices to deliver (N/Ds) via electronic mail that will have contact information, delivery locations and required delivery periods.

All costs for transportation/manufacturing/handling of soup from the manufacturer's plant to the final destination are for the successful offeror's account.

CCC will consider the soup received when the successful offeror submits the following delivery documentation to USDA/FSA/KCCO/CMD/Inventory Branch, Attn: Debbie Scullen, P.O. Box 419205, Mail Stop 8748, Kansas City, MO. 64141-6205:

1. USDA Form KC-269 (Notice to Deliver) or commercial invoice form;
2. Certification that product tendered meets or exceeds the specifications in the Requirements Document; and
3. A copy of the Bill of Lading or other commercial receipt signed by recipient agent evidencing delivery date and quantity of soup delivered in good condition.

These documents shall be provided to CCC at no additional cost.

After the receipt and review of valid delivery documents, KCCO will release the NDM instore at the point(s) of CCC storage at least twice each month. CCC will issue to the warehouse operator an ND to transfer title to the NDM to the successful offeror. CCC will pay for storage charges through the date title is transferred. The stop storage date on lots released to the successful offeror will be shown on the Notice to Deliver. Any storage, handling, or other warehouse charges accruing thereafter shall be for the account of the successful offeror. Notwithstanding the foregoing, any prepaid warehouse charges, including the prepaid load-out charges, on any lot of the NDM delivered to the successful offeror shall accrue to the benefit of the successful offeror. Title and risk of loss shall pass to the successful offeror on the date when the NDM is transferred in store.

The grade of the product delivered by CCC shall be evidenced by a grading certificate issued by the Dairy Grading Branch, Dairy Programs of USDA's Agricultural Marketing Service (AMS). A copy of the certificate will be furnished to the successful offeror upon release of the NDM.

A full truckload of NDM equals 765 bags. In the event a release would divide a pallet of NDM, KCCO will round down and make the release in full pallet increments. CCC will only divide a pallet on the final release under the contract.

Any differences between quantity and quality of CCC-owned NDM received by the successful offeror are to be settled between the storing warehouse operator and the successful offeror. CCC will not facilitate this settlement.

Any actual damages suffered by CCC resulting from any failure or refusal of successful offeror to perform shall be for the account of the successful offeror. Such actual damages shall include, but not be limited to, the fair market value of the soup, as determined by CCC.

The soup delivered shall be a product of the United States, except as may otherwise be required by law, and shall be considered to be such a product if it is grown, processed, and otherwise prepared for sale or distribution exclusively in the United States except with respect to additives. Additives from non-domestic sources will be

allowed to be utilized as a United States product if such additives are not otherwise: (1) produced in the United States; or (2) commercially available at fair and reasonable prices in the United States from domestic sources. The successful offeror will maintain records evidencing product origin and will make such records available for review by the Government.

#### EVALUATION OF OFFERS

Offers will be evaluated based on the number of 32 oz. cartons of soup in relation to the value of CCC-owned NDM to be acquired by the offeror in this barter, as determined by CCC. CCC reserves the right to accept offers most advantageous to the government, which may not necessarily reflect the lowest barter ratio.

#### SUBMISSION OF OFFERS

CCC reserves the right to refuse to consider an offer if it does not have adequate information to determine the responsibility of offeror, financially or otherwise.

**A prospective offeror that is a non-manufacturer of soup must furnish a copy of the written agreement in effect between the non-manufacturer and an approved supplier to certify compliance with the applicable KCCO solicitation requirements. The agreement shall be on the approved supplier's company letterhead and shall be signed by both the offeror and the supplier. This agreement must be in effect at the time offers are submitted and included in the offer submission. Failure to provide non-manufacture(s) agreement(s) may result in rejection of offer.**

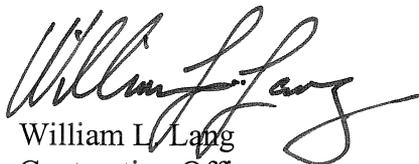
Offers must be submitted by facsimile. In all cases, offers shall be addressed to: **Kansas City Commodity Office, Domestic Procurement Division Bid Box.**

Facsimile Numbers are 816-926-6381 or 816-926-6767. For facsimile submission assistance, please contact 816-823-1012.

The time recorded by the facsimile as offeror's transmission time will be used to determine the time of receipt by CCC. OFFERORS ARE RESPONSIBLE FOR THE TIMELY RECEIPT OF OFFERS AND ANY AMENDED OFFERS. No offers, modifications, or withdrawals will be accepted by telephone.

Further information may be obtained by contacting:

Kansas City Commodity Office  
Domestic Procurement Division  
Beacon Facility – Stop 8718  
P.O. Box 419205  
Kansas City, Missouri 64141-6205  
Matthew Perryn at 816-926-2604

  
William L. Lang  
Contracting Officer  
Attachment

*MXIS - Barter No. 1  
9/23/09*