

# Agriculture and Natural Resource Business Institute

*Building viable farms and natural resource businesses in New Hampshire*

New Hampshire farmers and landowners have always been independent, self-reliant and inventive. We offer this Institute because we believe outreach education is the best way to reach these entrepreneurs and help strengthen the economic viability of New Hampshire's agricultural and natural resource businesses.

This Institute will help you develop an operational plan for your business proposal and meet USDA Farm Service Agency borrower training requirements. You can also earn continuing education units (CEUs) through the UNH Professional Development and Training program.

UNH Cooperative Extension, partnering with private businesses, non-profits, and government agencies, has helped many new and existing business owners in past classes. We welcome your participation in this year's Institute and look forward to helping with your future business success.

Class size is limited to 25 so register online now to hold your space!

UNH Cooperative Extension is an equal opportunity educator and employer. UNH, USDA and NH counties cooperating.

## Course Details

### Starting:

September 11 from 6 to 9 pm,  
continuing on Wednesday evenings for  
13 weeks (skipping November 27)

### Location:

The Nature Conservancy, NHFO  
22 Bridge Street  
Ralph Pill Building, 4<sup>th</sup> Floor  
Concord, NH 03301

### Cost:

\$175 per person  
Limited to 25 individuals

### Register on-line

<http://tinyurl.com/ANRBI2013>

### Class topics include:

- Family considerations
- Human and financial resources
- Evaluation of natural resources
- Equipment and facility needs
- Farming and forestry systems
- Product and service marketing
- Enterprise profitability
- Business financing
- Record-keeping
- Legal and insurance concerns

**No person will be denied access to this course because of an inability to pay.**

**If you require special accommodations, please contact us on or before September 1.**

## ANRBI will

- Introduce advisors and technical experts who can help you turn your business dream into a reality
- Help you understand the interactions among human, biological, and financial resources in creating a successful business
- Explain how government agencies and financial institutions work with new business ventures
- Help you network with other farmers and natural resource business owners

### Need more information:

For program questions, assistance with registration or special accommodation arrangements, contact Michael Sciabarrasi at (603) 862-3234 or send email to [mike.sciabarrasi@unh.edu](mailto:mike.sciabarrasi@unh.edu)

### Cooperative Extension thanks our sponsors:



## Agriculture and Natural Resource Business Institute, Fall 2013

Registration for the 13-week course is \$175 per person. **A \$75 deposit is required by September 4.** Balance is due at first class. Please make check payable to UNH. Early registration is encouraged (maximum of 25 participants).

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Complete and mail** to UNH Cooperative Extension, Attn: ANRBI Event #15193, 59 College Road, Taylor Hall, Durham, NH 03824 (include a \$75 deposit check payable to UNH), or

**Register on-line** at <http://tinyurl.com/ANRBI2013> or at [https://www.events.unh.edu/RegistrationForm.pm?event\\_id=15193](https://www.events.unh.edu/RegistrationForm.pm?event_id=15193)  
To help us better design this course; please tell us a little about the type of business you are operating or considering:



# Agriculture and Natural Resource Business Institute



*Launch a natural resource business  
or grow the one you have*

The Nature Conservancy, NHFO  
22 Bridge Street  
Ralph Pill Building, 4<sup>th</sup> Floor  
Concord, NH 03301

Wednesday Evenings, 6 – 9 pm  
Starting September 11, 2013

ANRBI  
UNH Cooperative Extension  
204 Nesmith Hall  
131 Main Street  
Durham, NH 03824