

Final Schedule

**Montana Farm Service Agency & Montana State University
Farm & Ranch Financial and Production Management Training**

Schedule of Presentations – October 31, 2011 through December 12, 2011

Date	Topic	Instructor
Monday 10/31 10 a.m. to 12 noon	Family Business Issues This presentation will examine the interface between the family and business, especially the competition between the family and business, family business culture, commitment of family members, family roles and relationships, outside management assistance, and process of leadership succession.	George Haynes, MSU
Monday 10/31 1 to 3 p.m.	Goals and Assessments This session will examine short- and long-term goals setting and consider ways of measuring your progress to achieving these goals.	George Haynes, MSU
Tuesday 11/15 10 a.m. to 12 noon	Taxation Issues This session will introduce producers to important income tax considerations and tax planning	Ruby Ward, Utah State University Extension
Tuesday 11/15 1 to 3 p.m.	Financial Analysis I This presentation will focus on financial ratio analysis and information supplied to borrowers by the FSA in the farm planning system.	Duane Griffith, MSU George Haynes, MSU
Monday 11/21 10 a.m. to 12 noon	Crop and Livestock Marketing This session will examine the use of options and futures markets and consider several marketing strategies.	Gary Brester, MSU
Monday 11/21 1 to 3 p.m.	Public Policy Issues (Farm and Ranch Programs) This session will examine crop and livestock insurance, CRC, LRP, ACRE and SURE programs.	Duane Griffith, MSU George Haynes, MSU
Monday 11/28 10 a.m. to noon.	Livestock and Crop Production This presentation will discuss livestock and crop production practices.	John Paterson, MSU (date may change)
Monday 11/28 1 to 3 p.m.	Risk Management The advanced workshop will focus on risk management programs offered by Risk Management Agency and others.	Duane Griffith, MSU
Monday	Communicating about Estate Planning This session will address property titles; dying without	Marsha Goetting, MSU

12/5 10 a.m. to noon.	a will, who gets your property; wills; avoiding probate with POD designations; TOD registrations; and, beneficiary deeds.	
Monday 12/5 1 to 3 p.m.	Crop Production This session will cover important crop production considerations for Montana producers.	Kent McVay, MSU
Monday 12/12 10 a.m. to 12 noon	Tools Estate Planning This session will focus on federal estate and gift taxes (how to minimize), revocable living trusts, power of attorney and living wills.	Marsha Goetting, MSU
Monday 12/12 1 to 3 p.m.	Retirement Planning This session will examine your personal retirement concerns, especially social security, individual savings accounts, use of land and other farm assets, and work during retirement.	Joel Schumacher, MSU

Farm Services Agency Borrower Training 2011.docx